

Proceedings of the pre-bid meeting for the procurement of Gamma Titanium Aluminide (Ti-48Al-2Cr-2Nb) Powder at National Institute of Technology Karnataka, Surathkal

Date & Time: August 13, 2025; Time: 3.00 PM

Venue: CCMT Room, NITK, Surathkal

NITK Surathkal had received questions (via e-mail) from five vendors in response to the tender document (Tender ID: 2025_NITK_870932_1) uploaded on July 29, 2025 on the institute web-site as well as on government e-portal. These vendors were Imaginarium (representing AP&C A Colibrium Additive Company), Lodestar3D (representing AP&C A Colibrium Additive Company), m4p material solutions Pvt. Ltd., Linde AMT, WeldWell Speciality Pvt Ltd (representing AMG Titanium LLC). In all, five vendors attended the pre-bid meeting. As mentioned in the bid-document, only the questions submitted in written by the bidders were answered by the procurement committee members. The following table gives the summary.

S.No.	Questions asked by the vendor(s)	NITK's response to the vendor queries
1.	Query: Past orders We can share publicly/openly available references considering that the customer data is governed by global privacy protection policies	As per the tender terms and conditions. No changes are made to the tender document.
2.	Query: Performance security and Warranty/Guarantee While this is a standard protocol for tenders and equipment purchases, the procurement nature for the above tender is that of consumables and thus invalid	PBG is required for the purpose of LC. No changes are made to the tender document.
3.	Query: - EMD Imaginarium is registered MSME, would like to confirm EMD exemption	Please refer the tender document. No changes are made to the tender document.
4.	Query: Printing Parameters We represent Colibrium Additive, and would be offering AP&C powder that is compatible with Arcam A2X and is tested with TiAl parameters. However, the parameter details cannot be shared and the parameter option should be checked on the A2X that would be used with this powder	Please refer corrigendum No .03.

5.	<p>Query: Licenses (export and import)</p> <p>As TiAl is a restricted powder, export license from manufacturing country (in our case- Canada) needs to be approved. We will facilitate and support NITK in the license process, but the supply (in case of award of the tender) is subject to the export license approval. Hence, we recommend first to apply for the license.</p> <p>NITK will have to support with the DGFT license for import clearance in India</p>	NITK will support with DGFT Import License. No changes are made to the tender document.
6.	<p>Query: Delivery Schedule and Same Batch</p> <p>The delivery schedule is subject to export license approval, and availability of same batch/lot after a space of 3 months needs to be checked</p>	Please refer corrigendum No .03.
7.	<p>Query: Sample powder</p> <p>Considering the restricted nature of this powder, small/sample batches is not feasible</p>	No change will be made to tender document as this specification (Supply of Sample Powder) is part of "Optional Requirements" category.
8.	<p>Query: We request you to please check with your stores about the possibility of High Sea Sale incoterms.</p>	High sea sales is Possible. No changes are made to the tender document.
9.	<p>Query: As a global company, we are not sure of how we could give you a performance guarantee or a security amount for the same. Unfortunately for a material supply tender, where the payment is anyway made after the delivery (and acceptance of goods) we cannot pay any performance guarantee</p>	PBG is required for the purpose of LC. No changes are made to the tender document.
10.	<p>Query: We do not share our financial documents with potential customers. These are part of public filings with govt of Austria and can be accessed via official sources from them</p>	As per the tender document terms and conditions. No changes are made to the tender document.
11.	<p>Query: It is mentioned that global vendors will be paid via LC and the performance guarantee will be required at that stage – can you please explain this?</p>	Yes, PBG is required for the purpose of LC. No changes are made to the tender document.
12.	<p>Query: You have asked for a quotation validity period of 6 months, including shipping cost for CIF delivery. This is very hard to accept given the global shipping prices normally have a validity of 1-4 weeks at maximum. We can make the validity for 6 months for ex-works pricing, but not for the shipping costs</p>	L1 will be identified inclusive of the shipping cost. However, if the shipping cost increases after the award of the contract the payment will be made accordingly. No changes are made to the tender document.
13.	<p>Query: The powder demand is in two lots of 50 kg each spaced over 3 months. We cannot do both powders in a single batch. Either the powders delivered in two lots will come from different batches, or the powder will all be delivered at the same time. Another alternate is to invoice it all together and pay for storage of the powder for 3 months at our facility</p>	Please refer corrigendum No .03.

14.	Query: As a powder manufacturer we cannot support you with process parameters. This is the domain of the machine manufacturer and should be taken up with them separately. As a powder company we have no control over the exact machine system or process parameters that you are working with. Hence, we will not be able to supply any process parameters to you for this material	Please refer corrigendum No .03.
15.	Query: Based on historic data, we can achieve a Hall Flow of <40 s/50 g and not 35 s/50 g	The hall flow metric has been decided based on prior experience with the powder and machine. No change will be made to tender document.
16.	Query: Further, please note that this is a restricted material for export as per Austrian laws. This requires us to submit a filled-in, signed and stamped end user certificate from your side in original with the official here. Once they receive the documents, the official may reject or approve the material for export. This process normally takes some time and we cannot put a certain timeline to it. For this reason, we will not be able to guarantee a particular delivery timeline from order. Specially not 120 days.	Please refer corrigendum No .03.
17.	Query: The powder in subject which is a titanium based powder, now requires import licence for importing the same into India. The import licence is issued by The Director General of Foreign Trade (DGFT). This powder is covered under HSN No. 8108200. We are interested to know whether NITK will take licence waiver/exemption from DGFT or will take licence and endorse the same in favour of the importer. The issue of licence takes very long time. In case, the party which gets your order has to apply for the licence, we are interested to know what kind of support will be provided to the party which gets the order. The subject powder can not be imported into India without import licence or licence waiver.	NITK will support with DGFT Import License. No changes are made to the tender document.
18.	Query: This powder is a restricted product for export in some of the producing countries. Our principal is located in one of such countries. To export this powder, they will require export clearance from their government. The application for export licence can only be filed after receipt of the order. The time frame as indicated by our principal for getting the licence is approximately three months after receipt of the order. Our principal will require applications of the powder to apply for export clearance. We hope that you will share with us applications of the powder and other details required by our principal to apply for export clearance.	Yes, the required information will be provided.

19.	Query: In view of the time required for import as well as export licence, the delivery time needs to be reviewed.	Please refer corrigendum No .03.
20.	Query: To meet the minimum order quantity, we are interested to know whether you can increase the quantity to 200 Kg.	The quantity of powder to be procured was decided based on the available budget and project requirements. Hence no change is made to the tender document.
21.	Query: This being a highly specialized powder, sample can be provided only after completion of the production against your order. Availability of sample before taking up the production would not be possible because of the minimum batch quantity requirement.	No change will be made to tender document as this specification (Supply of Sample Powder) is part of "Optional Requirements" category.
22.	Query: As regard issuance of import licence, we understand that the licence is issued only after submission of the order copy with DGFT. We received one such licence in the current year which was issued to us after four and half months from our application and therefore, the licence issuance time is required to be factored in while deciding upon the delivery period.	Please refer corrigendum No .03.
23.	Query: EMD deposit.	As per the tender document terms and conditions. No changes are made to the tender document.
24.	Query: Order will be placed on lowest Bid basis	As per the tender document terms and conditions. No changes are made to the tender document.
25.	Query: Any license requirement while clearing the Goods from Indian Customs	NITK will support with DGFT Import License. No changes are made to the tender document.
26.	Query: Payment terms	As per the tender terms and conditions. No changes are made to the tender document.

The bidders were informed that the corrigendum will be uploaded to the government e-portal and they will also be personally notified.

Signatures of Purchase Committee Members

Name	Signature	
Dean (P & D), NITK Surathkal	Sd/-	Chairman
HOD, Dept. of Mechanical Engg.	Sd/-	
Dr. A.S.S. Balan, Assistant Professor, Dept. of Mechanical Engineering	Sd/-	
Dr. M.N. Sataynarayan, Professor, Dept. of Physics	Sd/-	
Registrar, NITK Surathkal	Sd/-	
Asst. Registrar (Purchase), NITK Surathkal	Sd/-	
Dr. Srikanth Bontha	Sd/-	Members
		Convenor